

Refund process

Northwind GmbH - 2026-09-16

1 Open Deals — Northwind CRM

Northwind CRM

PIPELINE

Deals

Orders

Accounts

Activities

Reports

ACCOUNT

Settings

NA Nina Alvarez Sales ops

Deals — Q3

Twelve open deals across four owners

Search deals

Owner: Everyone

Export

New deal

OPEN PIPELINE

46,450

12 deals · 4 owners

CLOSING THIS MONTH

17,300

3 deals in final review

WON IN Q3

38,900

+18% against Q2

Kestrel Legal — renewal

Updated 2 minutes ago

CUSTOMER EMAIL

name@example.com

DEAL STAGE

Negotiation

OWNER

Nina

Save

Discard

Open deals

Sorted by value

ACCOUNT	OWNER	STAGE	CLOSE DATE	VALUE
Kestrel Legal	Nina	Final review	19 Aug 2026	12,400
Ostwald GmbH	Nina	Negotiation	28 Aug 2026	21,000
Marlow Studio	Priya	Proposal sent	4 Sep 2026	8,150
Berg & Söhne	Tom	Proposal sent	11 Sep 2026	4,900

4 of 12 deals shown · 46,450 total

Bulk edit

Archive

2 Select Deal stage

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3 Type in Customer email

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4 Open Orders — Northwind Billing

Northwind Billing

WORKSPACE

Overview

Customers

Orders

Invoices

Payouts

ACCOUNT

Settings

NA Nina Alvarez Operations

Orders

128 orders this quarter · updated 4 minutes ago

Last 30 days ▾

Status: All ▾

New order

OPEN ORDERS

128

+12 since last week

AWAITING PAYMENT

18,204.00

6 overdue · 4,418.40

COLLECTED IN Q3

96,540.00

92% of invoiced work

Orders

Showing 1 to 8 of 128

ORDER	CUSTOMER	DATE	STATUS	TOTAL
#18428	Kestrel Legal	12 Aug 2026	Paid	1,240.00
#18427	Havel Logistik	12 Aug 2026	Overdue	318.40
#18426	Marlow Studio	11 Aug 2026	Paid	92.00
#18425	Kestrel Legal	11 Aug 2026	Draft	4,100.00
#18424	Ostwald GmbH	10 Aug 2026	Paid	640.00
#18423	Berg & Söhne	10 Aug 2026	Paid	2,180.00
#18422	Halberd Freight	9 Aug 2026	Overdue	1,004.00
#18421	Marlow Studio	9 Aug 2026	Paid	76.50

5 of 128 orders selected · 6,390.40

Send reminders

Export CSV

5 Type in Search orders

Northwind Billing

WORKSPACE

Overview

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NA Nina Alvarez Operations

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Last 30 days ▾

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6 Click Export CSV

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6